

Customer Success Intern – Baltimore, MD

Who we are: Kinglet is revolutionizing the commercial real estate market to create access, simplicity, and flexibility for small businesses looking to find a home for their team. Our platform helps small businesses research, identify, and secure commercial office space one desk at a time without complex lease terms and long-term commitments. We allow landlords and existing commercial tenants to make better use of their space by offering unused desks and offices to other small businesses. We deliver a fast, fluid, and dynamic digital marketplace for commercial real estate.

What we're looking for: Kinglet is seeking an intern to help support our rapidly growing customer success team. We are looking for a team player who takes initiative, thrives in a fast paced environment, and is looking to build a career at a high-growth tech company. You will work closely with our users to ensure customer success, build strong relationships, and help retain and expand our customer base. If you are ready to become a part of the sharing economy and help small businesses continue to drive innovation, join the Kinglet team.

Your duties and responsibilities:

- Interact daily with our customers to build strong client relationships
- Assist users with the creation of listings on our platform
- Create content for inbound marketing campaigns
- Assist with marketing efforts to both our supply (Host) and demand (Guest) channels
- Employ a systematic approach to sales outreach and follow up
- Coordinate photo shoots with Hosts

Skills you ideally possess:

- High business acumen
- Strong work ethic and history of being a self-starter
- Excellent writing skills
- Organization and attention to detail
- Ability to learn quickly and thirst to learn new things
- A focus on building long term relationships, rather than just hitting monthly goals

How to Apply:

- Email your resume to careers@kinglet.biz
- Make sure to include a link to your LinkedIn profile
- Re-write the listing description for the Kinglet [The Beehive](#) listing and include in your email

Benefits

- Invaluable experience working in a fast growth startup
- Use of the latest apple products
- Chipotle lunch on the reg
- Work with small nimble team with 25 years of commercial real estate experience